

temenos

Fixed Income Investor Update 2025

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In this presentation, Temenos may present and discuss non-IFRS measures.

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Agenda

1. Introduction to Temenos
2. Financial Overview & Recent Developments
3. Temenos' Credit Story
4. ESG at Temenos
5. Appendix

1. Introduction to Temenos

Temenos today: A broad product offering across geographies, domains and clients

**Over 950
core
banking
clients**

**Over 600
digital
clients**

**Clients in
150+
countries**



Core products generate
c.90% of total software
licensing¹



Emerging Markets generate
c.45% of total software
licensing¹



Installed base generates
c.65% of total software
licensing¹

1) Since 2025 newly defined as Subscription and SaaS

We deliver real and proven value to customers

Mid-tier bank in North America

*Looking to expand business and scale rapidly through **Temenos SaaS***

18k

Accounts opened in 5 days



Tier 2 bank in Europe

*Launching new **mobile apps** across business lines*

17%

Growth in active mobile app users y-o-y



Top thrift bank in Philippines

*Adopting **Temenos SaaS** to scale & lower time to market*

35%

Growth in loan portfolio y-o-y



Leading Digital bank in North America

*Improving carbon efficiency through transition to **Temenos SaaS***

63%

Increase in carbon efficiency



Top bank in Africa

*Modernizing **Corporate Payments** across ~20 countries*

48hrs TO 6mins

Reduction in payment authorization time



Top bank in LATAM

*Modernizing **front-to-back***

140%

Customer growth in 6 months



A set of key foundations to build on



**Large and
Growing
Market**



**Long-Term
Customer
Relationships**



**Diverse and
Committed
People**

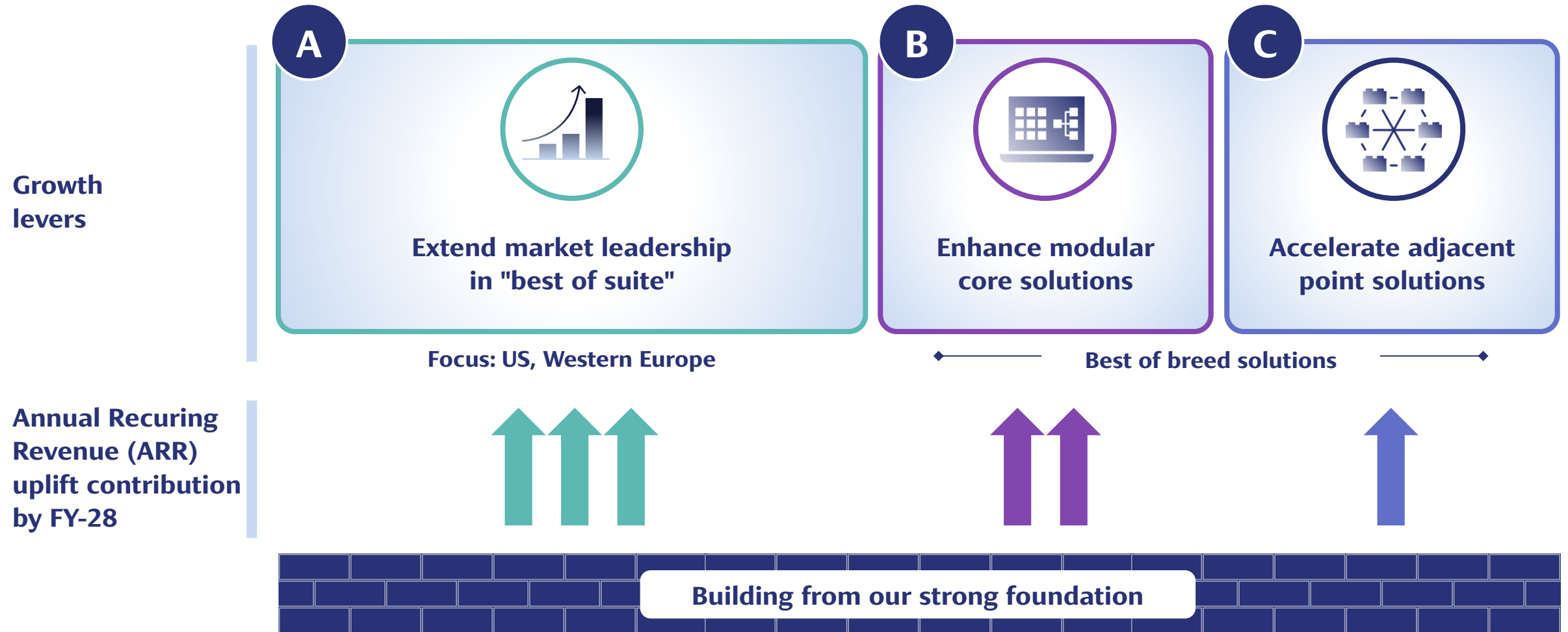


**Breadth of
Functionality**



Innovation

Our levers to grow above market



Strategy execution update



Product & technology investment



Go To Market investment



Customer lifecycle



G&A and Operating Model

Progress

- Sale of Multifonds to focus product portfolio
- Targeted US sales hiring completed
- Finalizing review of product and technology organization
- Transition to subscription from term license largely complete
- Revenue disclosure updated to align with customer demand and industry best practice, including new disclosure of cloud ARR

2. Financial Overview & Recent Developments

Q4-24 non-IFRS financial highlights

Revenue and profit (non-IFRS, constant currency)

- ARR of USD 804.2m, up 12% y-o-y
- SaaS ACV of USD 24.8m in Q4-24
- SaaS revenue up 4% in Q4-24
- Total software licensing up 10% in Q4-24
- Maintenance growth of 12% in Q4-24
- Total revenue growth of 8% in Q4-24
- EBIT up 21% in Q4-24
- Q4-24 EBIT margin of 37.6%, up 4% pts
- EPS (reported) up 47% in Q4-24

Cash flow

- Free cash flow (old)¹ of USD 141.7m, up 25%
- Free cash flow (new)² of USD 121.1m, up 24%
- DSOs at 152 days, up 11 days y-o-y

Debt, leverage and capital allocation

- Net debt³ of USD 595m as of 31 December 2024; leverage at 1.3x at quarter end Q4-24, down from 1.8x at Q3-24
- Dividend of CHF1.30 announced for FY-24, up 8% on FY-23 dividend, to be voted on at the Annual General Meeting (AGM) on 13 May 2025

Note: figures are non-IFRS, constant currency growth rates unless otherwise stated

1) Free cash flow old definition excluding IFRS 16 leases and interest costs

2) Free cash flow new definition including IFRS 16 leases and interest costs

3) Net debt adjusted for swaps add-back for leverage calculation

Sale of Multifonds for about USD 400m announced in February 2025

- Sale of Multifonds, a global provider of fund administration software, to Montagu Private Equity for a total Enterprise Value of about USD 400m including an earnout
- Aligns with Temenos' strategy to simplify and rationalize product portfolio
- Transaction expected to complete in Q2-25 subject to satisfaction of customary closing conditions
- In FY-24, Multifonds contributed
 - c. USD 40m to reported non-IFRS total software licensing
 - c. USD 50m to reported non-IFRS EBIT
- FY-25 guidance excludes contribution from Multifonds, FY-24 proforma figures also exclude Multifonds and are in constant currency

FY-25 guidance (non-IFRS, constant currency)

- FY-25 guidance excludes any contribution from Multifonds
- FY-24 proforma also excludes any contribution from Multifonds and is constant currency (c.c.)

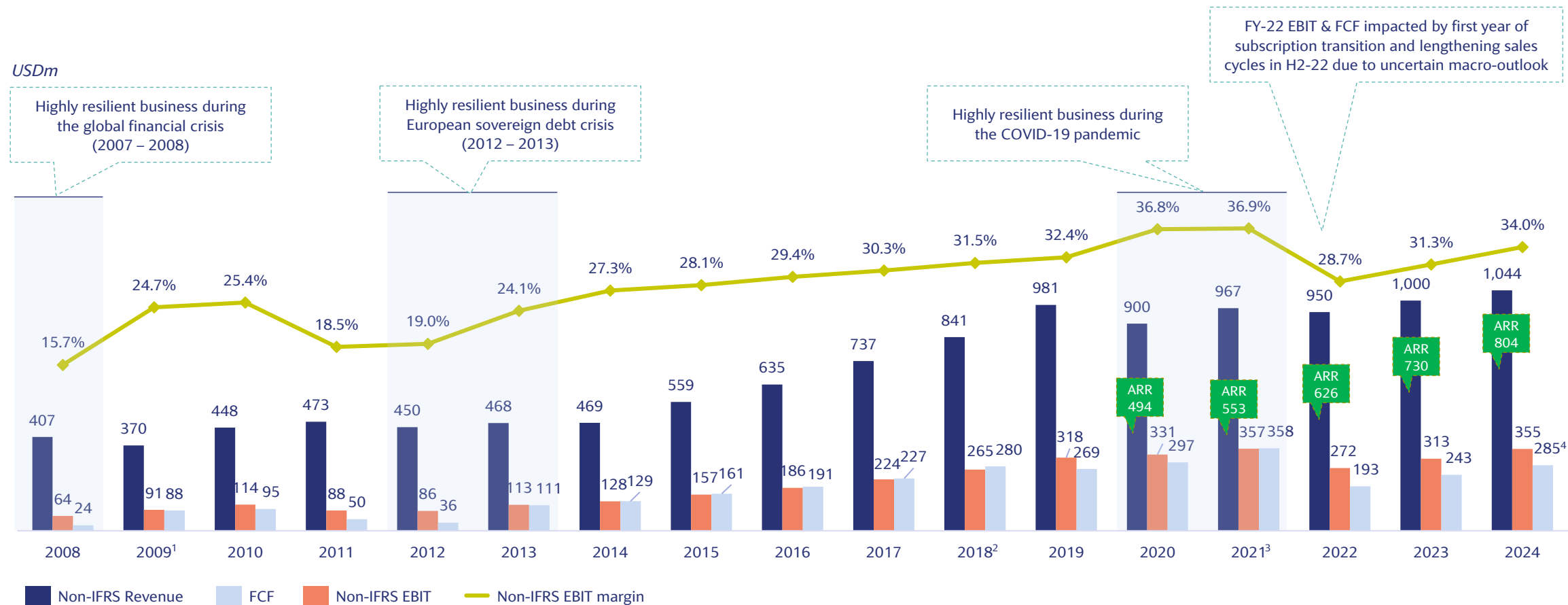
	FY-25 guidance	FY-24 proforma (USD, c.c.)
ARR	At least 12% growth	747m
Subscription and SaaS	5-7% growth	406m
EBIT	At least 5% growth	306m
EPS	7-9% growth	3.35 ²
Free cash flow (new) ¹	At least 12% growth	223m ²

Note: See Disclaimer at beginning of this presentation on forward-looking statements

1) Free cash flow (new) includes IFRS 16 leases and interest costs

2) FY-24 EPS and free cash flow are reported figures and not restated; Free cash flow new definition includes IFRS16 leases and interest costs

Temenos has demonstrated long-term sustainable growth



Focus on recurring revenue drives long-term growth in revenue, EBIT, and free cash flow; proven resilience throughout crises

1) 2009 EBIT reflects post-acquisition adjustment

2) 2018 restated financials

3) New non-IFRS definition adopted as of 1 January 2021 adjusting for share-based payments including related social charges costs and associated tax impact

4) Free cash flow old definition excluding IFRS16 leases and interest costs

FY-28 targets (non-IFRS, constant currency)

- FY-28 targets updated to exclude contribution from Multifonds
- FY-24 proforma also excludes contribution from Multifonds and is constant currency

	Updated FY-28 targets (USD)	FY-24 proforma (USD, c.c.)	Implied CAGR (unchanged from Nov 24 CMD ³)
ARR	>1.2bn (from >1.3bn)	747m	13%
EBIT	c.450m (from c.500m)	306m	10%
Free cash flow (new) ¹	c.400m (from c.420m)	223m ²	16%

Sustained strong FY-28 free cash flow guidance

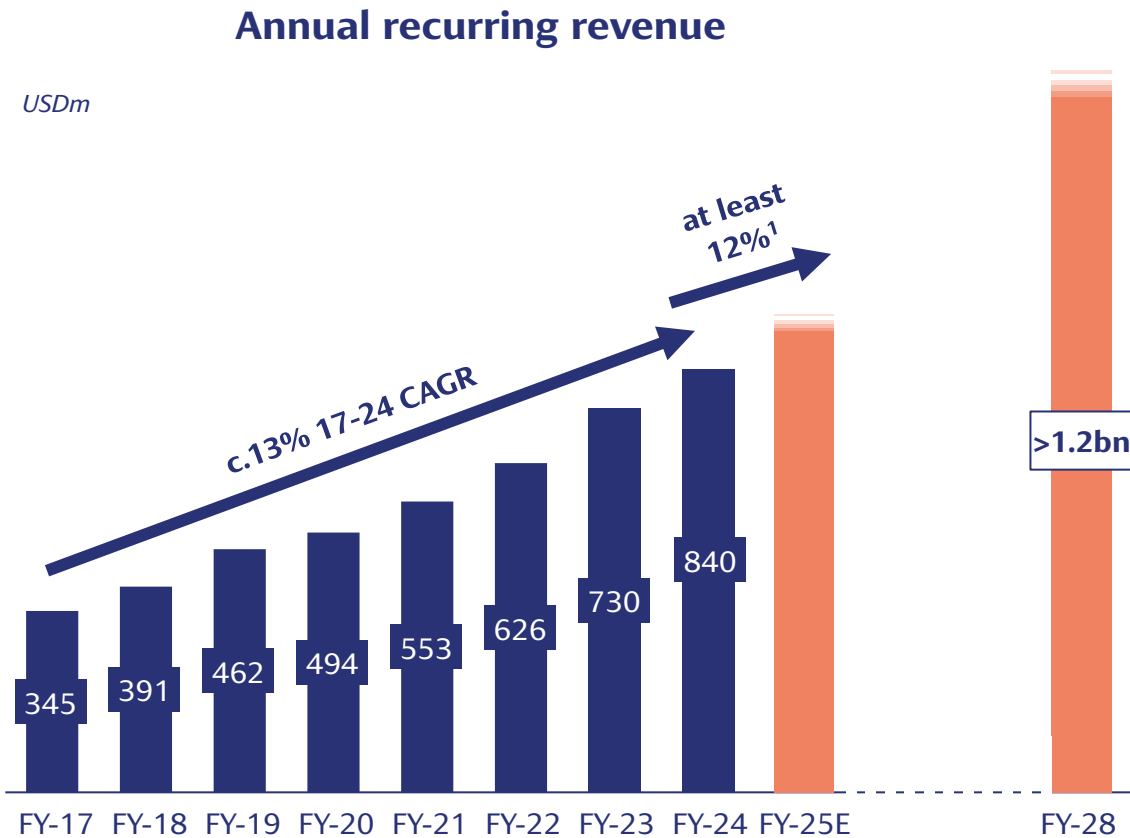
Note: See Disclaimer at beginning of this presentation on forward-looking statements; Tax rate expected to marginally decrease from 20-22% to 19-21%

1) Free cash flow (new) includes IFRS 16 leases and interest costs

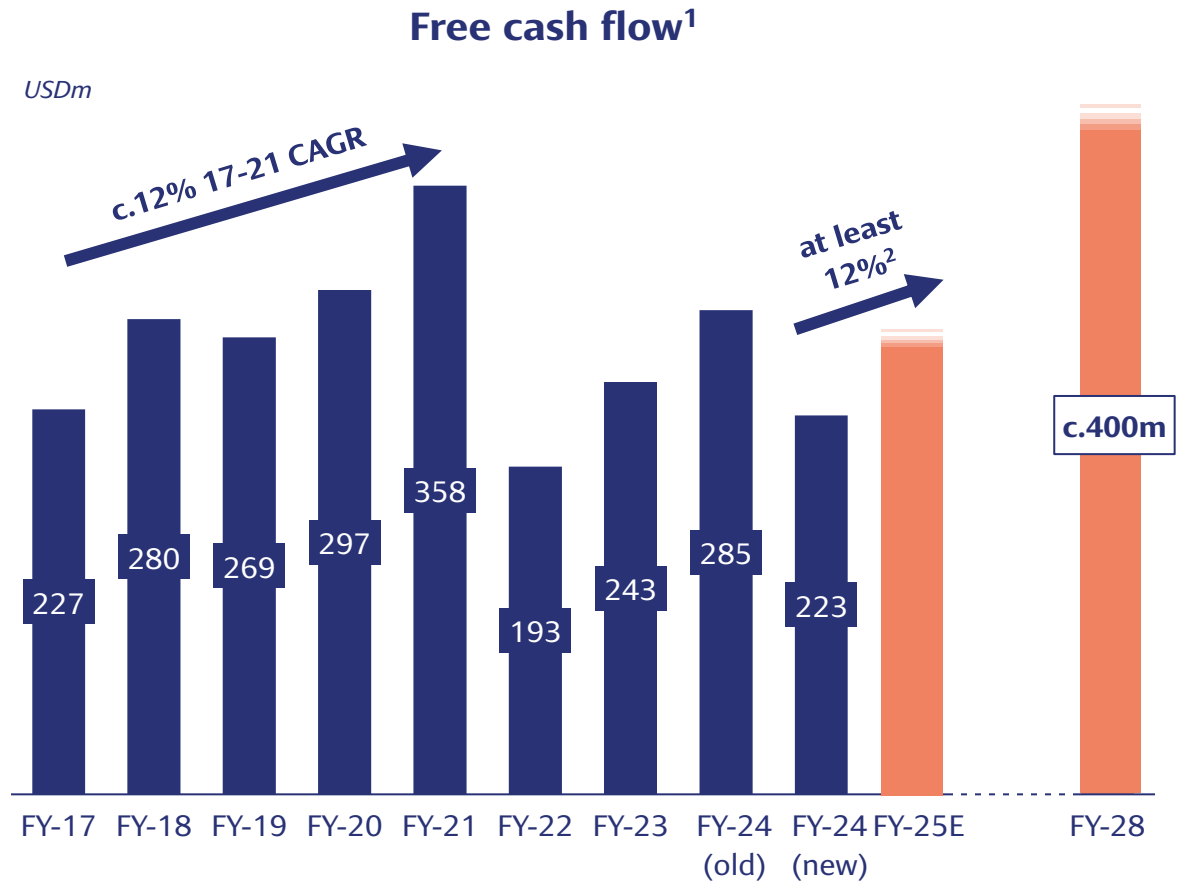
2) FY-24 free cash flow is reported figure and not restated, new definition includes IFRS 16 leases and interest costs

3) Capital Markets Day

Sustained ARR growth and accelerating free cash flow

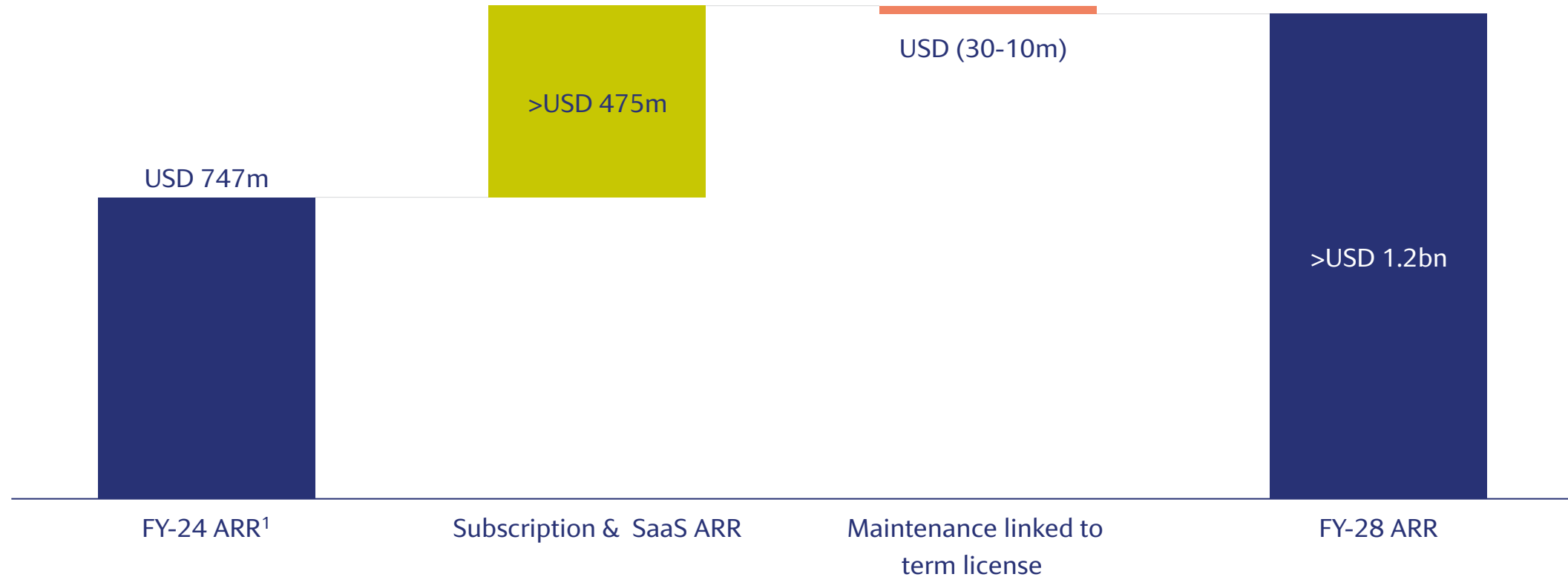


Note: Growth rates are in constant currency
1) As per 2025 guidance



Note: Growth rates are reported
1) FCF figures between FY-17 and FY-24 (old) are under old definition, excluding IFRS 16 leases and interest costs; FCF figures between FY-24 (new) and FY-28 are under new definition, including IFRS 16 leases and interest costs
2) As per 2025 guidance

Significant ARR growth driven by subscription and SaaS



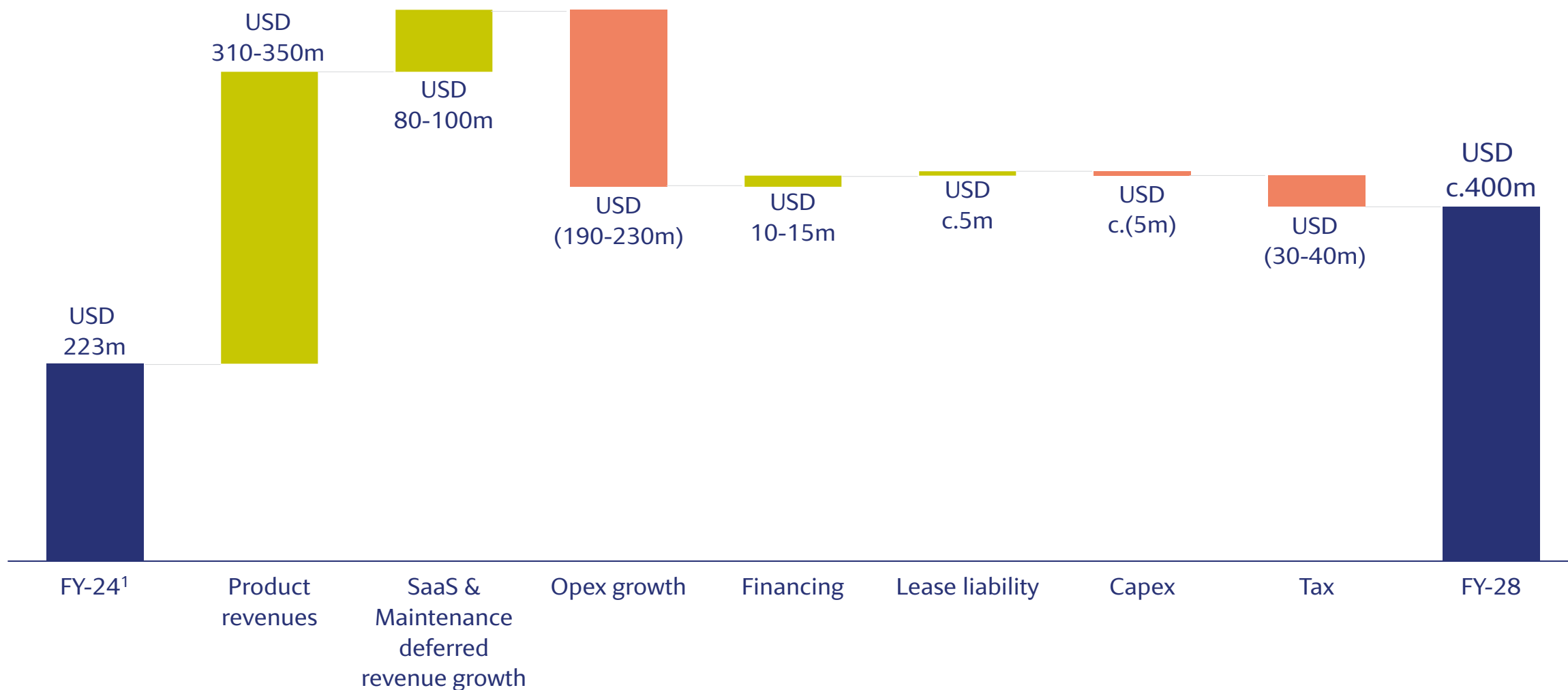
- Move to subscription started from January 2022, improves ARR and predictability of cash flows

Note: Figures are non-IFRS and in constant currency

1) FY-24 figure is proforma, excluding any contribution from Multifonds and is in constant currency

FCF bridge to FY-28 excluding Multifonds

Estimated movements for illustrative purposes only



Note: Free cash flow new definition including IFRS 16 leases and interest costs

1) FY-24 FCF is reported, in constant currency and proforma excluding any contribution from Multifonds

3. Temenos' Credit Story

Funding and maturity profile as of 31 December 2024

Temenos

- Temenos has a weighted average debt maturity of 1.8 years and interest cost of 2.1% as of 31 December 2024
- Temenos has an issuer rating of BBB (stable) by Fitch

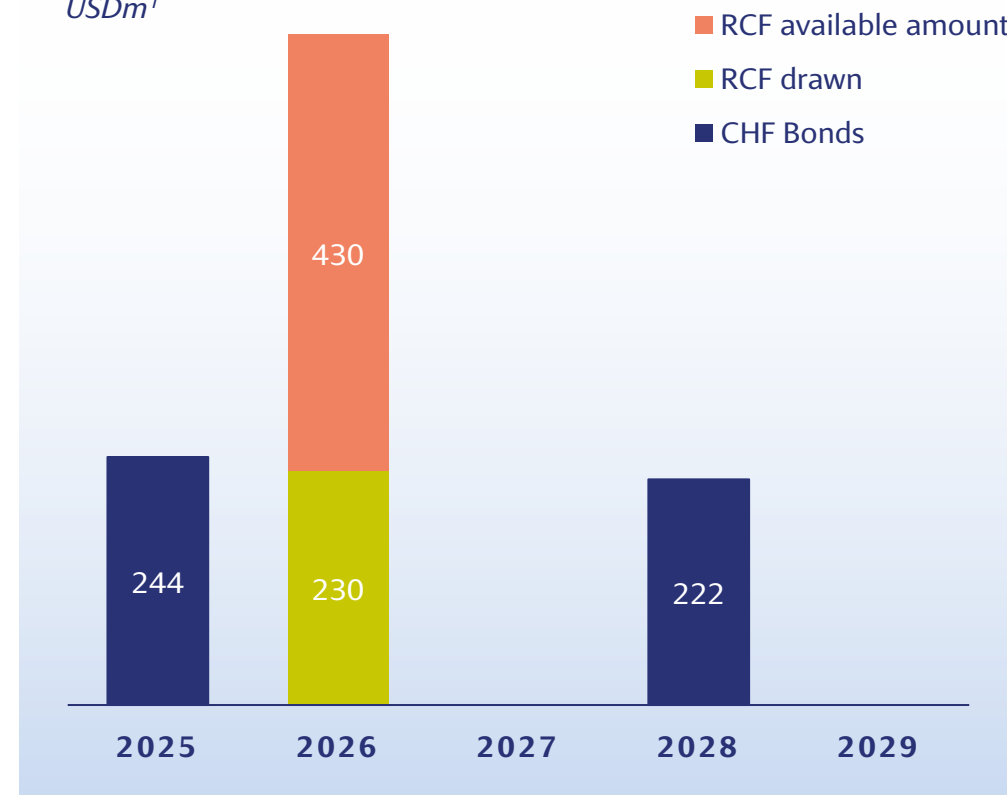
Straight Bonds

- Temenos has regularly tapped the Swiss bond market since 2013
- Bonds outstanding:
 - CHF 220m 1.500%, due Nov/2025
 - CHF 200m 2.850%, due Oct/2028
- All current bonds outstanding are assigned a BBB rating from Fitch

RCF

- Temenos further has a USD 660m RCF due for renewal in July 2026

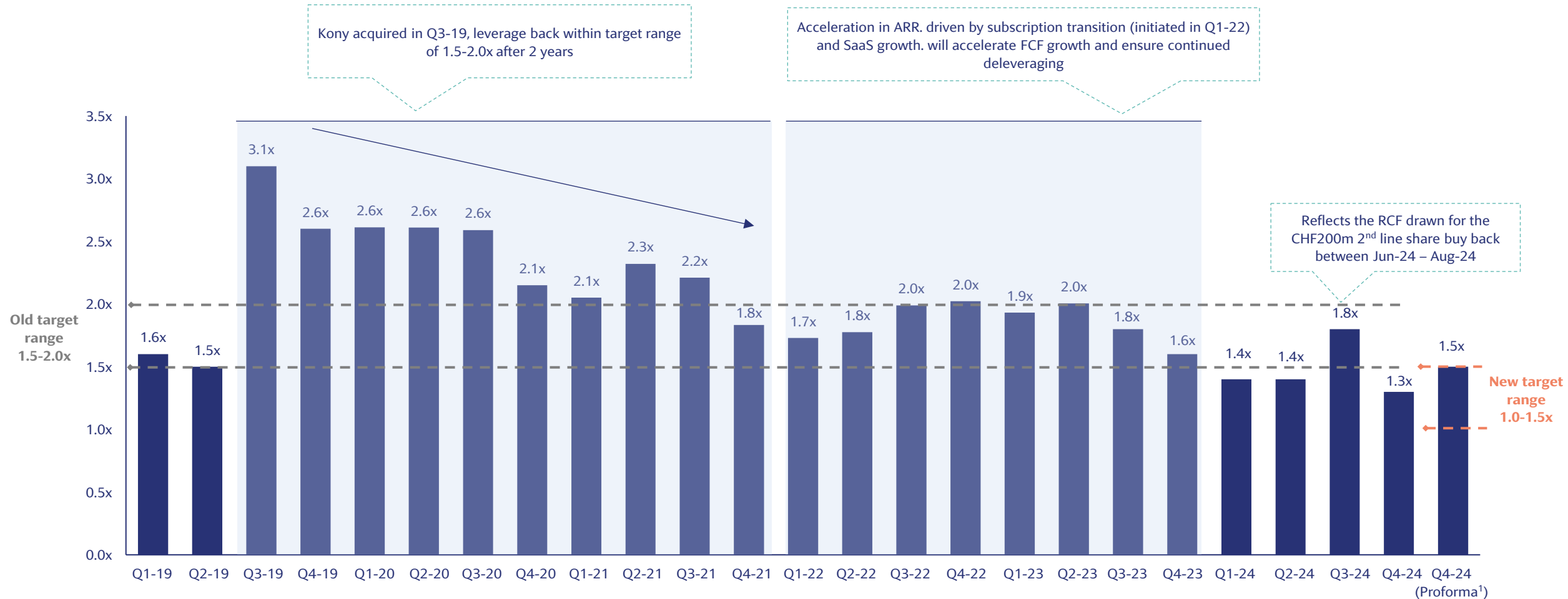
USDm¹



A diversified funding base. All maturing transactions have either been refinanced or repaid on time

1) FX USD/CHF = 0.9009

Leverage ratio



Resilient business model with strong cash flow generation enables strong deleveraging profile.
Leverage within new target operating leverage of 1.0-1.5x (before 1.5-2.0x) net debt to non-IFRS EBITDA

1) Proforma figures exclude effect of Multifonds

Transaction parameters

Issuer	Temenos AG
Format	Public Fixed-Rate Bonds, Senior Unsecured
Status	Senior Unsecured
Issuer rating	Fitch: BBB (stable)
Expected instrument rating	Fitch: BBB
Issue size	TBD
Expected Tenor	5 years
Settlement date	[01] April 2025
Maturity	[01 April 2030]
Listing	SIX Swiss Exchange
Bond conditions	Pari Passu, Negative Pledge, Cross Default, Change of Control, 3 months par call
Use of proceeds	General Corporate Purposes
Selling restrictions	USA, U.S. Persons, EEA, UK
Joint Bookrunners	BNP Paribas (Suisse) SA, UBS
Co-Manager	Bank J. Safra Sarasin

Credit highlights



4. ESG at Temenos

Temenos continues to top ESG global indices and ratings

**Top 25
Swiss
stocks**

SXI Switzerland Sustainability
25[®] Index

**Ranked #1 in
SOF industry
globally**

Dow Jones Best-in-Class
Indices World and Europe
S&P Sustainability Yearbook

**A- for Climate
B for Water
Security**

**Highest
rating
AAA**

MSCI AAA Rating

**Highest rating
in E & S
categories**

ISS Quality Score

**PRIME
status**

ISS ESG Corporate Rating

**Top
10%**

FTSE4GOOD
Index

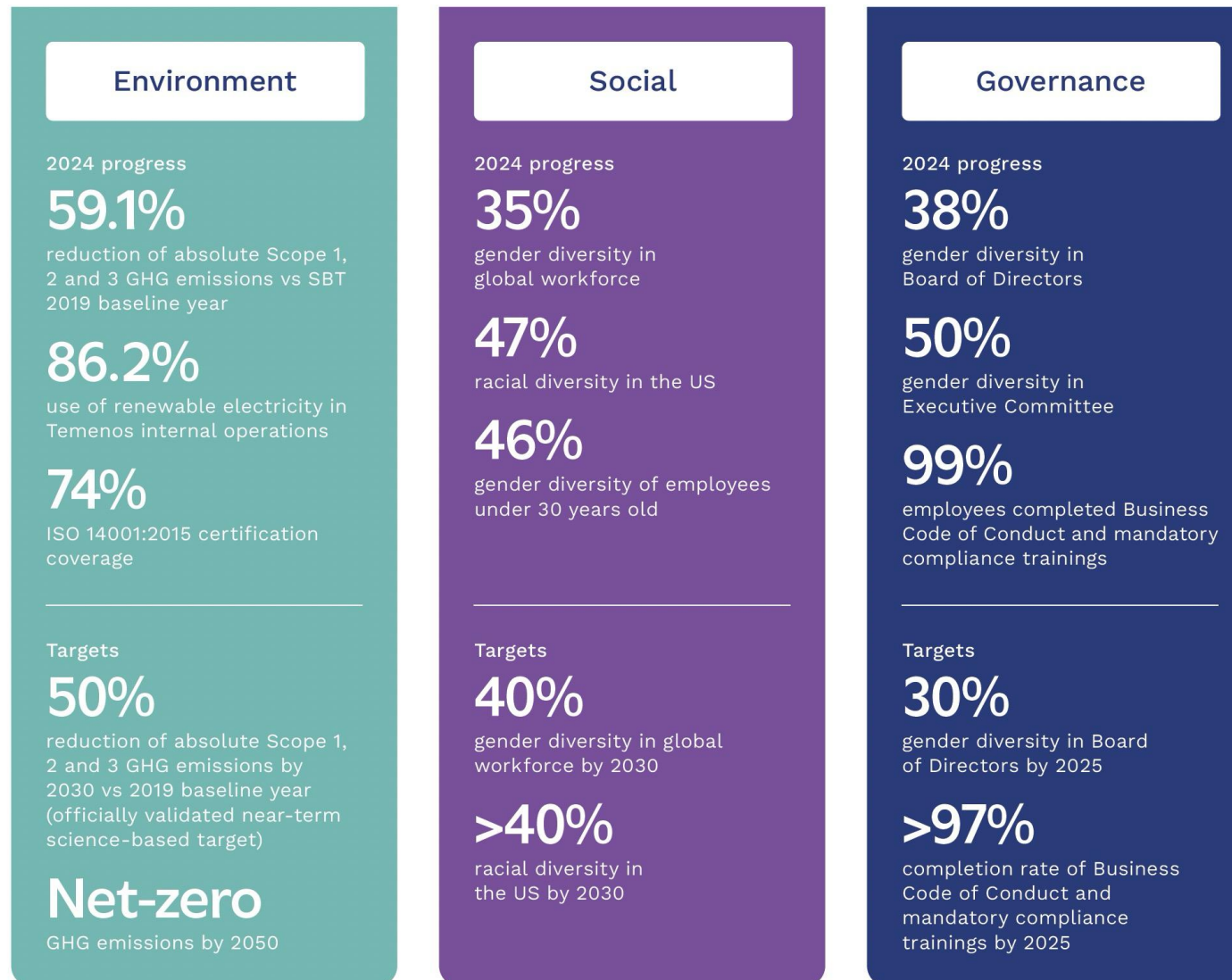
**Top 1%
Platinum
medal**

Ecovadis

Low risk

Sustainalytics

ESG progress & targets



5. Appendix

Our leadership team



Jean-Pierre Brulard
Chief Executive
Officer



Takis Spiliopoulos
Chief Financial
Officer



Barb Morgan
Chief Product and
Technology Officer



William Moroney
Chief Revenue
Officer



Jayde Tipper
Chief People
Officer



Deirdre Dempsey
Chief Legal
Officer



Isabelle Guis
Chief Marketing
Officer



Colin Jarrett
Chief Security &
Risk Officer

Non-IFRS definitions

Non-IFRS adjustments

Share-based payment charges

Adjustment made for shared-based payments and social charges

Deferred revenue write-down

Adjustments made resulting from acquisitions

Discontinued activities

Discontinued operations at Temenos that do not qualify as such under IFRS

Gain/loss from business disposal

Gain or loss from disposal of part of the business

Acquisition / Investment related finance cost

Mainly relates to acquisition & investment related financing expenses and fair value changes on investments

Amortisation of acquired intangibles

Amortisation charges as a result of acquired intangible assets

Restructuring / M&A related costs

Costs incurred in connection with a restructuring programme or other organisational transformation activities planned and controlled by management, or cost related mainly to advisory fees, integration, separation, carve-out costs and earn out credits or charges. Severance charges, for example, would only qualify under this expense category if incurred as part of a company-wide restructuring plan.

Taxation

Adjustments made to reflect the associated tax charge mainly on deferred revenue write-down and amortization of acquired intangibles, fair value changes on investment and on the basis of Temenos' expected effective tax rate

Other

Revenue visibility

Visibility on revenue includes a combination of revenue that is contractually committed and revenue that is in our pipeline and that is likely to be booked, but is not contractually committed and therefore may not occur.

Constant currencies

Prior year results adjusted for currency movement

Like-for-like (LFL)

Adjusted prior year for acquisitions and movements in currencies

SaaS

Revenues generated from Software-as-a-Service

Subscription

Revenue from software sold on a subscription basis. License and Maintenance are recognized separately, with the License obligation reported as Subscription under Total Software Licensing.

Term license

Revenues from sale of on-premise software license on a fixed term or perpetual basis. License and Maintenance are recognized separately, with the License obligation reported as Term License under Total Software Licensing.

Annual Recurring Revenues (ARR)

Annualized contract value committed at the end of the reporting period from active contracts with recurring revenue streams. Includes New Customers, up-sell/cross-sell, and attrition. Excludes variable elements.

Product Revenues

Revenues from Total Software Licensing and Maintenance combined i.e. Total revenues excluding services revenues

Thank you

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