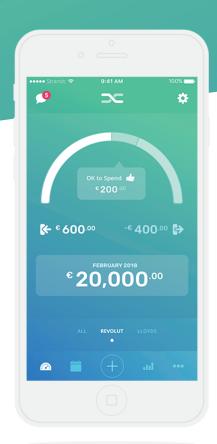


PFM

The Heart of Digital Banking





Next-Best

Action

PFM helps customers understand their financial situation and makes money management simpler, faster and more intuitive.

WHY BANKS NEED PEM?



Challenger banks and non-bank entrants are using PFM to attract millions of customers - especially millennials - with better UX and personalized financial advice



PFM users are 2.5x more profitable



PFM users are more loyal with 99% retention rates, and 30% of customers are willing to switch banks for the best money management tool.

What your customers get:

- Unparalleled, transformative user experience
- Digital banking the way they want & all the tools they need to configure, track, analyze and plan their financial future
- Relevant, personalized insights & advice
- 360° snapshot of their entire financial world including external accounts - in one convenient place

88% of customers say they will use PFM regularly

9 out of 10 would recommend PFM to others

How your bank benefits:

- Seamless integration with any online and core banking system
- Improved quantity, quality and duration of interactions
- The domino effect of PFM: more touchpoints » higher engagement » increased loyalty and retention » more revenue generated through web and mobile channels
- Increase in customer long-term value

PFM users log into online banking twice as often

PFM users double time spent on online banking





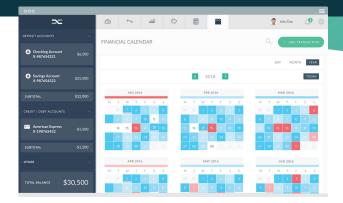








1 TRACK





Transactions: Expenses are automatically categorized (with 99% accuracy) and transactions become actionable through search, filter, edit, export and split functions

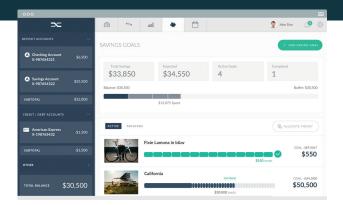


Financial Calendar: An interactive heat map shows daily, monthly and yearly spending patterns



Smart Notifications: Personalized, behaviour-driven triggers deliver relevant, actionable notifications in real time based on user preferences

3 PLAN





OK-to-Spend: Instant snapshot of how much a customer can spend today without hurting their financial balance in the future



Budget: Users can create custom thresholds, which enables banks to gain granular insights on their financial goals and relative performance

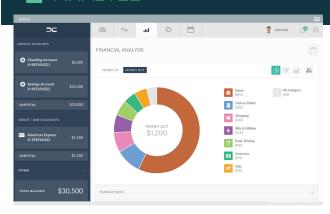


Savings Goals: Enables users to visualize and reach their life goals more easily. Can be associated with held or aggregated accounts

PFM FEATURES

- Digital money management will be the heart of digital banking, evolving into personal financial coaching that offers customers the guidance, help and advice they are seeking.
 - Forrester Research 2016

2 ANALYZE





Income and Spending:

Enables users to visualize spending categories and income sources over a defined date range through a frictionless, intuitive UI



Cash Flow: Users can discover trends in spending over time by analyzing historic, actual and forecasted inflows & outflows



Community: A tool enabling users to anonymously compare spending patterns with any chosen segment of fellow bank customers



Automatic Account Aggregation: Users can bring all their accounts together in one place, conveniently and securely

Learn how you can boost customer engagement and profitability with Strands PFM:

REQUEST DEMO

www.finance.strands.com/request-demo

