

## ANNUAL IBS INTELLIGENCE SALES LEAGUE TABLE 2018

### Global Table

Product	Supplier	New-name customers signed in 2017 (Previous years in brackets, with most recent first)
Temenos T24 Core Banking	Temenos	45 (43,34, 37, 35, 34, 27, 38, 40, 40, 44, 40, 32)
TCS BaNCS	TCS Financial Solutions	18+ (17+, 11, 8+, ,8, 9+, 13+, 13+, 17+, 23, 31, 25)
Finacle Universal Banking Solution	EdgeVerve (Infosys Finacle)	15+ (17+, 16, 9, 9, 14+, 12+, 8+, 14+, 14, 13, 3*)
Calypso	Calypso Technology	14 (13, 15, 14, 9, 14, 12, 19, 15, 14, 22, 14, 15, 8)
iMAL	Path Solutions	13 (9, 4, 4 ,10, 11, 3, 4, 13, 11, 14, 5, 5 , 3)
MX. 3	Murex	12 (15, 11, 12, 9, 8, 9, 7, 11, 12, 15, 5*)
Sopra Banking Cassiopae	Sopra Banking Software	12 (14)
Intellect Digital Core	Intellect Design Arena (IDA)	10+ (8)
SAP Transactional Banking	SAP	10
Coreplus	Probanx	8 (0*, 4, 2)
PROFITS® Integrated Core Banking System	Intrasoft International	8 (0*, 1, 1 ,1, 3, 0, 0)
FinnOne Neo	Nucleus Software	7+ (5, 3 ,8, 7, 14, 27, 13, 17, 16, 17, 11, 9)
ICS BANKS®	ICSFS	7 (9, 3, 0, 5, 4, 5, 5, 8, 6, 10, 11)
Intellect Digital Lending	Intellect Design Arena (IDA)	7+ (10, 5, 3 ,0, 1, 2, 2, 0, 2, 3, 4)
Sopra Banking Platform	Sopra Banking Software	6 (10, 4, 2 ,2, 5, 2, 7, 3, 4, 3, 7, 3, 5, 2, 5, 1, 1, 3)
Ambit Quantum	FIS	5+ (11, 8, 10, 9, 7, 8, 8, 8, 15, 5, 9, 1*, 14, 6, 19, 6)
FusionBanking Lending	Finastra	5 (3, 6, 2 ,2, 2, 4, 6, 6, 5, 2, 7)
Fusioncapital Opics	Finastra	5 (7, 3, 1 ,4, 6, 18, 5, 15, 11, 11, 6, 6, 8, 14, 8, 25)
Intellect Cash Management	Intellect Design Arena (IDA)	5
Phoenix Intl.	Finastra	5
SYNERGIES	Lyst	5
Acumen-net	Profile Software	4
CapitalPrivate	Capital Banking Solutions	4
Fusionbanking Essence	Finastra	4 (5, 4, 3 ,2, 2, 4, 6, 1, 2)
Intellect Liquidity Management	Intellect Design Arena (IDA)	4
MoneyWare Wealth Management	Miles Software	4 (18, 7)
SAP Treasury	SAP	4
XLOAN	Open Group	4
Advice	Objectway	3
Avaloq Banking Suite	Avaloq	3 (2, 5, 8 ,4, 9, 3, 7, 3, 5, 6, 4, 5, 1, 5 , 2, 1, 7)
Bantotal Core	Bantotal	3 (2, 5, 3 ,5, 3, 5)
CapitalBanker	Capital Banking Solutions	3 (0*, 1, 2 ,2, 3, 4, 3)
CashTrea	Credence Analytics	3
COBIS Relational Banking	Cobiscorp	3 (9, 0, 0 ,3, 1, 1, 2)
Integrity	FIS	3+ (1+)
Intellect OneTREASURY	Intellect Design Arena (IDA)	3
OLYMPIC Banking System	ERI Bancaire	3 (2, 2, 3 ,1, 2, 3, 3, 5, 2, 9, 7, 4, 6, 3, 14, 18, 18, 24)
Sopra Banking Amplitude	Sopra Banking Software	3 (13, 11, 5 ,3, 3, 5, 5, 3, 6, 7, 9, 3, 7, 12, 9)
WFS	Sword Apak	3
BX CBP	Bankware	2
Cyberbank Core	Technisys	2 (0*, 0, 0 ,1*, 1*)
e-IBS	Datapro	2 (5, 3, 6 ,7, 1, 2, 8, 6)
eXimius	Objectway	2 (3)
ICBS	BML Istisharat	2 (1, 4, 1 ,3, 1, 3, 3, 6, 6, 5, 5, 3, 4, 3, 2, 3, 5, 3, 4)
IMSplius	Profile Software	2 (5, 6, 1 ,1, 1, 2)
Intellect Trade & SCF	Intellect Design Arena (IDA)	2
Loans Management	SAP	2 (0*, 9, 2 ,8, 7, 3, 8, 8, 15, 17, 7, 3, 4, 2)
Loxon Collection System	Loxon	2
OBS	Die Software	2
SAB AT	SAB Group	2 (5, 2, 2 ,8, 7, 2, 2, 6, 2, 7, 6, 8)

TrustBankCBS / Microfins	Trust Systems & Software	2+ (6+, 4, 3* ,2* ,2* ,2*)
ADAMS	Autosoft Dynamics	1
Autobanker II	Autosoft Dynamics	1 (0*, 0, 1 ,2, 3, 1, 1, 0, 0, 0, 0, 1, 2, 1, 1)
Avaloq Banking Suite	Avaloq	1
Colvir V3plus	Colvir	1
Conectus	Objectway	1 (6)
Extend	Objectway	1
FinnAxia	Nucleus Software	1
FMS.next	Profile Software	1
Guava Suite	CCK Financial	1 (2, 0, 1 ,0, 2, 2, 1, 4, 5, 1, 4, 1, 1, 0, 1, 1, 2, 1)
Intellect Quantum Core Banking	Intellect Design Arena (IDA)	1
Intellect Wealth	Intellect Design Arena (IDA)	1 (1, 0, 0 ,0, 1, 1, 1, 0, 4, 0, 3)
Mercury	FIS	1 (1)
Pennant Lending Factory	Pennant Technologies	1
PowerBanker	Capital Banking Solutions	1
SAP Inclusive Banking	SAP	1
SAP Leasing	SAP	1
Total Treasury	Finastra	1
Wealth in One	Objectway	1 (1)
Bank 21 Century	Inversia	0+ (5+, 11, 10,14,12,12,18,11,10,12,15)
Core Director	Jack Henry	0+ (0+, 1)
CruiseNet	Jack Henry	0+ (0+, 1)
FinCraft Lending	Nelito	0+ (1)
Flexsoft	Flexsoft	0+ (0*, 1)
Horizon	FIS	0+ (3+)
IBS	FIS	0+ (1+)
iDeal	Credence Analytics	0+ (7+)
Integrity	FIS	0+ (1+)
Profile	FIS	0+ (0+, 0, 2 ,3, 5, 4, 3, 4, 5, 8, 3, 2, 1, 2, 5, 4, 12*)
Systematics	FIS	0+ (1+, 0, 0 ,0, 0, 0, 0, 1, 1, 0+, 0, 2, 1, 8, 7, 7, 0*)
ACBS	FIS	0 (0*, 0, 1 ,1, 3, 3, 6, 3, 10, 8, 7)
Altimis	Objectway	0 (1)
Aurius	Sword Apak	0 (0*, 3, 2 ,2)
Colvir Banking System (CBS)	Colvir Software Solutions	0 (0, 3, 1 ,2, 2, 5)
FinCraft Enterprise Reporting	Nelito	0 (2)
OMNIEnterprise Core Banking	InfrasoftTech	0 (1)
Promosoft FS	Exictos	0 (1, 4, 4 ,1, 0, 1, 4, 2, 3, 4 ,5 ,2)
Abanks	Grupo ASI	0* (5)
Bantotal Microfinance	Bantotal	0* (1)
bApO/Antegra BI	Asseco SEE	0* (0*, 0, 1 ,0, 0, 2, 2, 1)
Ethix	International Turnkey Systems (ITS)	0* (4, 0*, 5 ,1, 4, 3)
Findur	Openlink Financial	0* (1, 2, 7 ,4, 2+, 2+, 2+, 8, 7, 2+, 8, 3, 6, 5, 4, 3, 2)
Flexcube	Oracle FSS	0*(0*,28,27,15,17+,28,32,33+,39+,20**,43,37,36)
Flextera/Diasoft FA#	Diasoft	0* (2+, 1, 1 ,1)
Indus Lending Suite	Indus Software	0* (6+)
Inter-face	Intertech	0* (2, 3)
NovoDoba	ABBA	0* (1, 2)
ProximityPayEdge	Edgeverve / Infosys	0* (1+)
PUB 2000	Asseco SEE	0* (0*, 3, 4 ,0, 2, 0, 1, 2, 3, 7)

■ Universal Banking Systems – Deals catering to end-to-end universal banking which addresses all areas of the bank
 ■ Private Banking Systems – Deals focused on private banking and wealth management
 ■ Lending Systems – Deals focused on loan origination, loan management & collections

■ Wholesale Banking Systems – Deals covering wholesale banking, primarily Treasury
 ■ Retail Banking Systems – Deals related Retail banking. Please note solutions addressing both retail & wholesale are reported as Universal banking

\* Data not submitted for given year + Does not include purely domestic wins  
 Footnote 1. The table covers only new-name back office deals. Contracts known to cover solely front office or corporate treasury have been omitted from the supplier totals, so too domestic deals for Indian, Russian and US suppliers.  
 Footnote 2. Where no figures appear for previous years, this is either because these systems were not included in previous surveys, the figures were not disclosed, or the systems were not launched at that time.

## NEW FOCUS AREA - DIGITAL BANKING &amp; CHANNELS

System Name	Supplier Name	# Deals
Temenos Channels	Temenos	33 (30)
Appzillon Digital Banking solutions	i-exceed	17 (15)
Intellect Digital Banking Experience Platform	Intellect Design Arena	14 (15)
Finacle Omnichannel Banking Solution	EdgeVerve (Infosys Finacle)	10 (8)
CapitalDigital	Capital Banking Solutions	5
Avaloq Web banking / Avaloq Mobile Banking	Avaloq	5 (4)
COBIS Customer Experience	CobisCorp	2 (3)
SAP Commercial Omni Channel Banking	SAP	2
TCS BaNCS Digital	TCS	2 (1)
AutoWEB	Autosoft Dynamics	1 (1)
FusionBanking	Finastra	1
SAP Hybris FS Accelerator / SAP Hybris Commerce	SAP	1
VeriBranch	Veripark	0* (4)
SolutionNet	Vayana	0* (2)
Abanks Mobile	Grupo ASI (Arango)	0* (1)
Fincraft Mobile Banking	Nelito	0 (1)
OMNIEnterprise Omni Channel Banking Solution	Infrasoft Technologies	0+ (1)
Sopra Banking Platform	Sopra Banking Software	0 (1)
<b>Grand Total</b>		<b>93 (91)</b>

## NEW FOCUS AREA – COMPLIANCE &amp; RISK MANAGEMENT SYSTEMS

System Name	Supplier Name	# Deals (Previous years in bracket)
Temenos Risk and Compliance	Temenos	27 (25)
Capital Compliance	Capital Banking Solutions	17
OMNIEnterprise™ Anti Money Laundering Solution	Infrasoft Technologies	10 (13)
Sopra Banking Platform	Sopra Banking Software	10
MX.3	Murex	5 (5)
FusionCapital	Finastra	4 (1)
iMAL	Path Solutions	3
Intellect OneMARKETS	Intellect Design Arena	3
IFRS Provision Calculation Engine	Loxon	2 (2)
Nucleus Lending Analytics	Nucleus Software	1 (2)
Collateral Management System	Loxon	1
Intellect AML	Intellect Design Arena	0 (5)
FMS.net	Profile Software	0 (2)
Rampart	Grupo ASI (Arango)	0* (1)
<b>Grand Total</b>		<b>83 (56)</b>

*NEW FOCUS AREA - PAYMENT & CARD MANAGEMENT SYSTEMS*

System Name	Supplier Name	# Deals (Previous years in bracket)
Intellect Payments	Intellect Design Arena	11 (6)
Temenos Payments	Temenos	7 (4)
GPP-SP	Finastra	5
ACM - Advanced Card Management	Exictos	4
AutoRTGS	Autosoft Dynamics	2
Intellect Cards Management System	Intellect Design Arena	2
Cyberbank Core	Technisys	1
Trax	FIS	1
Finacle	Edgeverve (Infosys Finacle)	0 (1)
Fincraft H2H	Nelito	0 (1)
Sopra Banking Platform	Sopra Banking Software	0 (1)
<b>Grand Total</b>		<b>33 (15)</b>