



TEMENOS
REGIONAL
FORUM



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REGIONAL
FORUM

London – 4 July 2019



TEMENOS

Welcome



The background of the entire image is a deep blue night sky filled with numerous small, white stars of varying brightness, creating a sense of depth and vastness.

TCF | TEMENOS COMMUNITY FORUM

2019



T24 Transact
Temenos Infinity
Digital Customer Onboarding
API First
Continuous Deployment
Temenos Data Lake
Artificial Intelligence

AN EXPANDING COMMUNITY

3000

BANKS

IN **150**

COUNTRIES

6000

EMPLOYEES

INDUSTRY

EXPERTS



6000+

CERTIFIED
SERVICE
INTEGRATORS

TEMENOS
DEVELOPER
PORTAL

TECHNOLOGY
PARTNERS

| Gartner Magic Quadrant

Temenos a leader for 9th consecutive time

Temenos achieves leadership position for its Completeness of Vision and Ability to Execute in Gartner's MQ for Global Retail Core Banking

“

“Core banking market demand is surging to support digital banking transformation, with an increased focus on commercial off-the-shelf packages and public cloud. Bank CIOs should evaluate core banking products in the broader context of the open core banking ecosystem... Moreover, the shift to open banking platforms which integrates all of the stakeholders in a bank's value chain: financial technologies (fintechs), technology partners, bank employees, customers, regulatory authorities and other banks.”

Vittorio D'Orazio Gartner Research Director and Don Free Research VP

Source: Gartner, Magic Quadrant for Global Retail Core Banking, Vittorio D'Orazio, Don Free, July 2018.

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Forrester Wave: Global Digital Banking Platforms

A 'leader' in digital banking platforms

Forrester cite Temenos as a Leader in the Digital Banking Platforms Wave

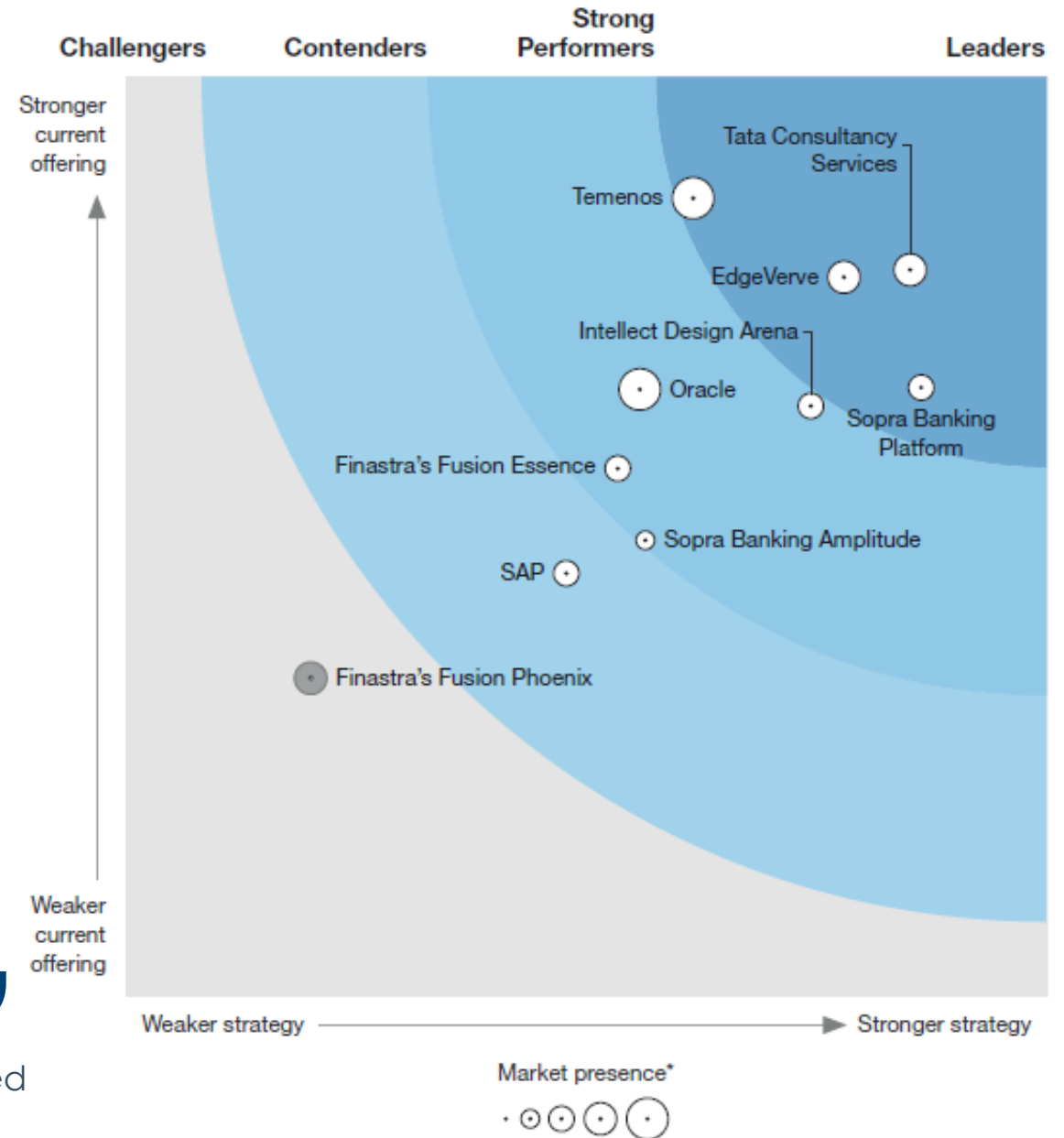
“

Temenos' banking platform excels with current offering...The solution comes with sophisticated built-in analytics that can be flexibly used within the banking platform. Customer-focused product configuration are second to none in this Wave...The banking platform's ability to support testing, delivery and upgrades both on-premises and out of the Cloud are second to none.

The Forrester Wave™:
Global Digital Banking Platforms, Q3 2018

”

Temenos received the highest scores amongst evaluated vendors for off-the shelf banking capabilities, packaging, customer-focussed product design and digital banking foundation



Source: Forrester Wave: Digital Banking Platforms, Q3 '18, Jost Hoppermann, August 2018.
The Forrester Wave™ is copyrighted by Forrester Research, Inc. Forrester and Forrester Wave are trademarks of Forrester Research, Inc. The Forrester Wave is a graphical representation of Forrester's call on a market and is plotted using a detailed spreadsheet with exposed scores, weightings, and comments. Forrester does not endorse any vendor, product, or service depicted in the Forrester Wave. Information is based on best available resources. Opinions reflect judgment at the time and are subject to change.



Forrester Wave: Digital Banking Engagement Platforms

A 'leader' in digital banking engagement platforms (front office functionality)

Forrester cite Temenos as a Leader in the Digital Banking Engagement Platforms Wave

“

Temenos stands out with broad and rich banking capabilities...Temenos' DBEP is a good fit if you are looking for broad banking capabilities with good channel support, rich analytics, a solid apps builder and a good-enough tool set to build business capabilities on top of your back-end solutions.

The Forrester Wave™:
Digital Banking Engagement Platforms, Q3 2017

”

Temenos received the highest score amongst evaluated vendors for business capabilities and customer experience



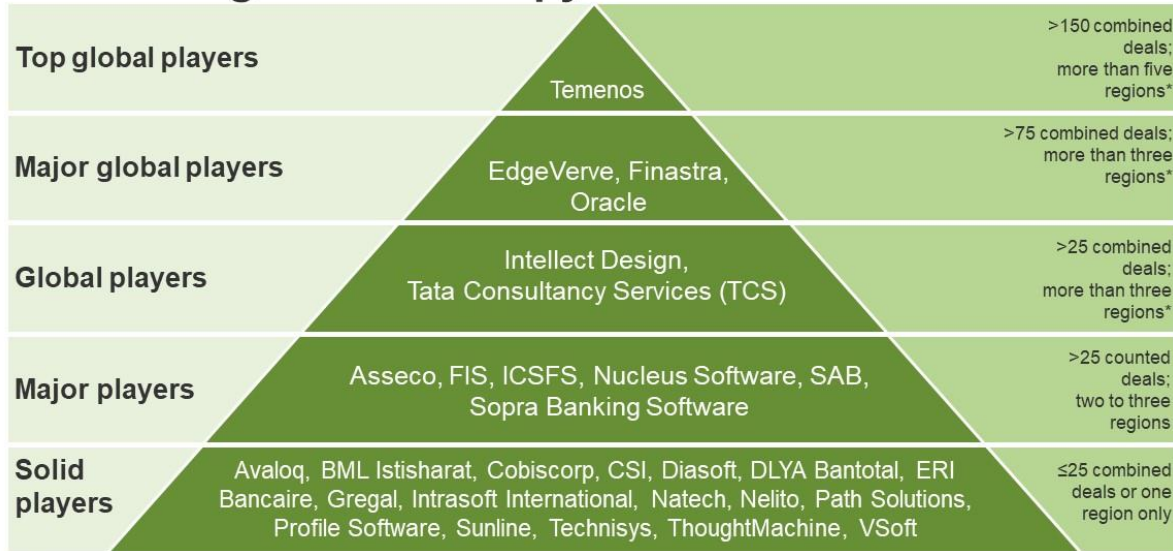
FIGURE 2 Forrester Wave™: Digital Banking Engagement Platforms, Q3 '17



Source: Forrester Wave: Digital Banking Engagement Platforms, Q3 '17, Jost Hoppermann, July 2017. The Forrester Wave™ is copyrighted by Forrester Research, Inc. Forrester and Forrester Wave are trademarks of Forrester Research, Inc. The Forrester Wave is a graphical representation of Forrester's call on a market and is plotted using a detailed spreadsheet with exposed scores, weightings, and comments. Forrester does not endorse any vendor, product, or service depicted in the Forrester Wave. Information is based on best available resources. Opinions reflect judgment at the time and are subject to change.

Forrester Deals Survey 2018

The 2018 global vendor pyramid: combined clients

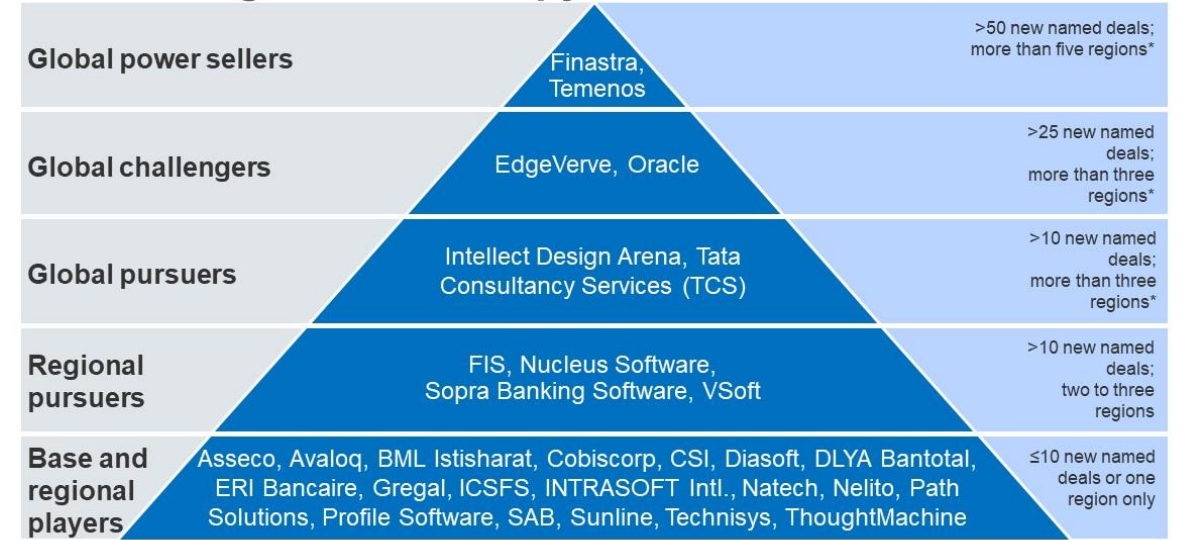


*Special qualification rules apply.

Combined Banking Platform Deals Global Pyramid

- › Finastra dropped as their deals were not global in nature. As discussed, the majority of their deals were in the US with smaller banks and credit unions.
- › Temenos was the sole top global player for combined deals in 2018.

The 2018 global vendor pyramid: new named deals



*Special qualification rules apply.

Global Vendor Pyramid: new named deals

- › According to Forrester, a large share of Finastra's new named deals relate to the US (via D&H). These were mainly small banks and credit unions. A much smaller percentage of their new deals were international.
- › SAP did not participate (last year they had 36 deals).
- › Oracle's success was due to Oracle Financial Services Analytical Applications (OFSA) which Forrester attributed for over half of their new named deals in multiple regions.
- › Sopra was 6th last year and became 5th this year due to SAP dropping out. The rest of the top 5 remain unchanged from last year.

Source: Forrester Deal Survey (2019)

IBS Annual Sales League Table

Global Sales Awards



| Agenda

1. Digital Banking Reloaded
2. Customer Journey Insights
3. Temenos Data Lake & Analytics
4. Break
5. Financial Crime Mitigation
6. R19 Model Bank
7. Reinventing SME/Business Banking
8. Lunch break
8. Payments & Customer Engagement
9. Temenos Cloud – The Future of Banking
10. Temenos Value Benchmark
11. Break
12. Temenos Continuous Deployment
13. Temenos Learning Community
14. Close



ACCELERATING CUSTOMER ACQUISITION

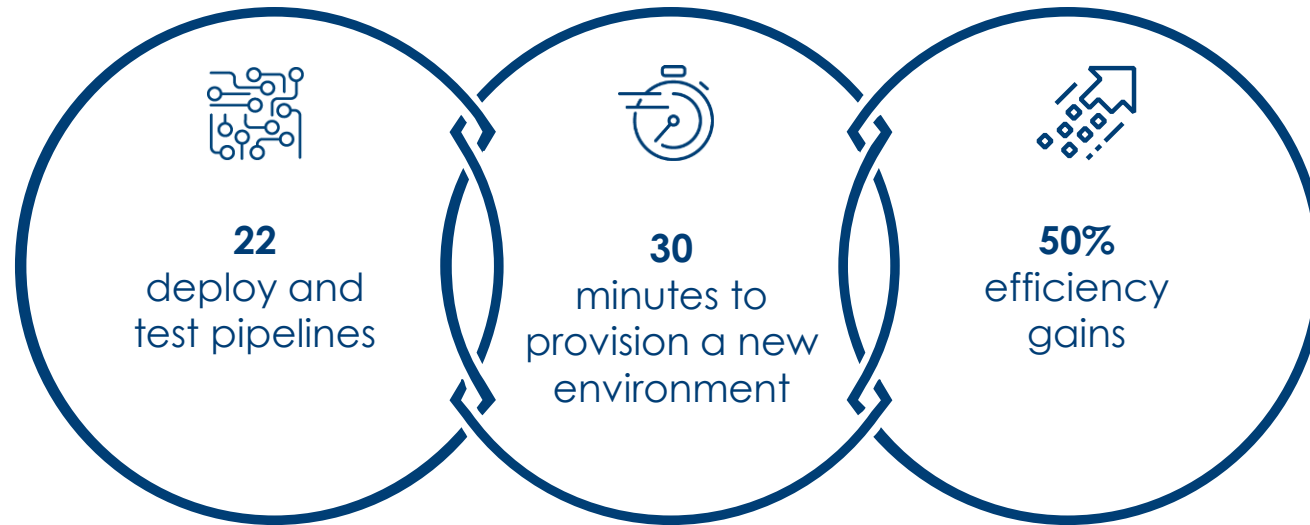
RUBY WALIA
HEAD OF DIGITAL BANKING





**INNOVATE FASTER,
INNOVATE CONTINUOUSLY**

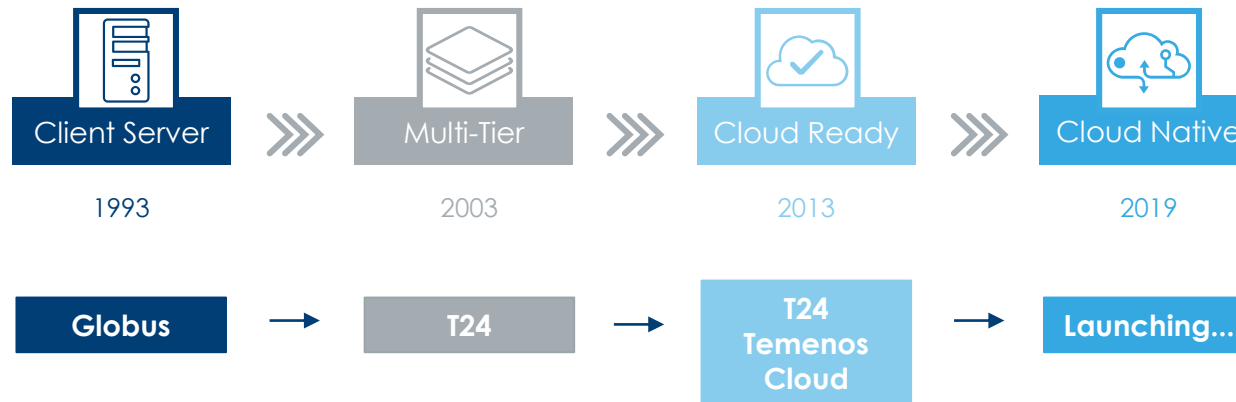
FRISO WESTRA
HEAD OF IT DEVELOPMENT,
CORE BANKING



TEMENOS
CONTINUOUS
DEPLOYMENT

FIRST TO BRING YOU NEXT-GENERATION TECHNOLOGY

25 YEARS
OF LEADERSHIP
IN BANKING
SOFTWARE



ADVANCED
AGNOSTIC
TECHNOLOGY

TCF | **TEMENOS**
COMMUNITY
FORUM

| **DIGITAL BANKING**
RELOADED