



Increase Cross-Sell Opportunities with the Car Solutions Connector

The Car Solutions connector provides financial institutions with the ability to present and cross-sell Guaranteed Asset Protection (GAP) and Mechanical Breakdown Protection (MBP) products directly through the Temenos Loan Origination module.

Key Features

Single Platform, Powerful Integration

Easily create, update, book and retrieve necessary documents for GAP and MBP all within one system! The Car Solutions connector has a powerful, real-time interface with the system that eliminates the need to launch Car Solutions separately.

Flexible Workflow Steps

With the activation of the Car Solutions connector, a custom screen becomes available in the system that provides the necessary data to create and book GAP and MBP. The screen can be added to any workflow model and integrated into any stage of the loan origination process allowing for simple presentation of GAP and MBP to applicants.

Cross-Sell Automation

The Car Solutions connector seamlessly connects to the system, offering the ability to quickly support cross sell opportunities during the loan origination process. GAP and MBP products are made available to each loan applicant based off their data attributes and can be presented to each applicant through the use of the platform's dynamic rules engine.

Benefits

Track and Monitor Performance

Reporting within the system provides visibility to how often loan officers present applicants with point-of-sale products, as well as the extent of overall opportunities and success rates.

Increase Opportunities

The Car Solutions connector guarantees that MBP and GAP are discussed with each new loan applicant, increasing efficiency and the profitability of a successful sale.

Decrease Redundant Data Entry

Information from the platform database is automatically pre-populated on the Car Solutions screen. Additionally, data updates within Car Solutions are also transferred and saved within the system reducing the amount of manual data entry required.

More Information

System Requirements

Version 10.31 or higher must be installed in order to utilize the Car Solutions connector.

Provider Highlight



Car Solutions has been serving the insurance and technology needs of financial institutions since 1991. Car Solutions specializes in automotive related products with emphasis on extensive training and after sale service and support. Car Solutions products include Mechanical Breakdown Protection, GAP, Tire & Wheel Protection as well as Vehicle Appearance Protection coverage. Car Solutions proprietary quoting system can now be flawlessly integrated into the loan origination system of any financial institution enabling real-time quoting, tracking, forms-printing and electronic remitting. For more information on Car Solutions visit their website at www.carsolutions.com.

To learn more, contact your Temenos Account Manager or call Joshua Axton at (701) 621-2293 x 140 to speak with Car Solutions directly.